



**EXCAVATION**

Activity/economics of the company:

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Company history :

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How many years has the business been in the field of excavation:

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Reason for funding:

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Who do you work for and for how long ?

Client name: \_\_\_\_\_ Contact : \_\_\_\_\_ Tel : \_\_\_\_\_ since: \_\_\_\_\_

Client name: \_\_\_\_\_ Contact : \_\_\_\_\_ Tel : \_\_\_\_\_ since: \_\_\_\_\_

Client name: \_\_\_\_\_ Contact : \_\_\_\_\_ Tel : \_\_\_\_\_ since: \_\_\_\_\_

Percentage of sales ratio: \_\_\_\_\_ % individual \_\_\_\_\_ % commercial

Do you have an employment contract? Yes No

If yes, with whom: \_\_\_\_\_

What kind of excavation do you do?

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What territory do you serve?

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How many weeks per year do you work or will you work?

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How are you paid? Weekly Bi-weekly Monthly

Other: \_\_\_\_\_

What types of equipment do you have?

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Add Equipment Replacement

If it is an addition, how much will this surplus equipment bring to your sales this year?

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If it is a replacement, how much will it save you monthly?

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## Business start-up (if applicable, 0-2 years)

For start-up, former employers for each applicant :

1. \_\_\_\_\_ For how many years: \_\_\_\_\_

2. \_\_\_\_\_ For how many years: \_\_\_\_\_

3. \_\_\_\_\_ For how many years: \_\_\_\_\_

Total sales expected in the next year? \_\_\_\_\_

Work experience (if several applicants, need the experience of each):

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## Financing / Funding

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Type of financing:

Price:

Term:

Cashdown:

Residual:

Vendor:

Co-lessee:

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Equipment(s) Description:

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